



## SCHONSTEDT INSTRUMENT COMPANY

October 25, 2010

MR. SERGIO CULACIATI RIOS  
INSTRUMENTOS TOPOGRAFICOS  
SEMINARO 976 - NUNOA  
SANTIAGO, CHILE

Mr. Rios

This letter is to confirm that Instrumentos Topograficos is an authorized Schonstedt dealer for Chile for the all Schonstedt products, for all markets & all applications. Instrumentos Topograficos will be have the support of Schonstedt Instrument Company working through our representative, Prime Meridian, whom will act as our support in country.

The focus of the Schonstedt products is to supply and support various utilities with underground facilities in the telecommunication, electrical, water and sewer, gas industries. Second tier markets such as industrial, construction, commercial services and private facilities (for example; airports, universities) are also prime candidates for these products.

Best regards,

Jim Bach  
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